

# BUYING YOUR HOME

## our process

We work with you at your pace and comfort level—no pressure, ever. Our job is to provide you with insight and advice so we can find the home that's right for you, making sure we understand your needs every step of the way. Together, we'll set up a customized MLS Client Portal that will give you instant access to all homes meeting your criteria.



### Find a REALTOR®

- Interview and select a REALTOR®
- Discuss Agency
- Analyze your wants and needs



### Start the Loan Approval Process

- Shop lenders to find the best loan product for you
- Get pre-approved



### Begin Home Search

- Set up Client Portal
- Identify properties via MLS, agent network, etc.
- View properties
- Choose property



### Prepare the Offer

- Conduct market analysis
- Write offer
- Negotiate contract
- Due diligence period (e.g., home inspections, schedule appraisals, etc.)



### Finalization

- Appraisal comes back at or above contract price
- Set-up utilities
- Finalize financing
- Obtain property insurance
- Select movers



### Closing

- Final walk-through
- Close at designated location
- Move in